

## **CURRICULUM VITAE**

**Robert W. Johnson**

### **EDUCATION**

#### **Stanford University Graduate School of Business**

Palo Alto, California MBA - Major: Finance & Investments, 1973

#### **Baruch College** - New York, New York

B.A., Business Administration - Major: Economics, 1970

#### Continuing Education

American Management Association and Strategic Planning Institute: strategic planning and mergers & acquisitions.

### **PROFESSIONAL HISTORY**

#### **1988 to Present**

##### ROBERT W. JOHNSON & ASSOCIATES - Los Altos, California

President. Expert witness in cases involving Human Value of Life (quantifying non-economic damages) Analysis. Expert witness, for both plaintiff and defense, in cases deciding economic damages in personal injury, wrongful death, lost business profits, breach of contract, and wrongful terminations. Qualified as an expert witness at the state and federal level in over 10 states.

#### **1982 to 1988**

##### LEGAL ECONOMIC EVALUATIONS INC. - Palo Alto, California

President. Expert witness in cases (both plaintiff and defense) deciding lost business profits, personal injury, breach of contract, pensions and wrongful terminations. Experienced in trial testimony, efficient discovery, depositions, the cross-examination of opposing experts, and determining critical path through a case.

#### **1981 to 1982**

##### LEGAL ECONOMETRICS INC. - San Francisco, California

Senior Consultant. Directed economic analysis of cases involving lost business profits, anti-trust, wrongful death and personal injury. Experienced in determining critical path through cases, efficient discovery and cross-examination of opposing experts.

#### **1981**

##### FMC CORP - San Jose, California

Assistant to Group Controller. Coordinated and approved all capital expenditures (\$75 million per year) for \$2.5 billion Defense Equipment Group.

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### **1979 - 1981**

HRB SINGER INC. - State College, Pennsylvania

Assistant to Vice President. Directed corporate acquisition policy and special situations analysis involving strategic analysis of corporate divisions.

### **1977 - 1978**

RWJ INC. - State College, Pennsylvania

Owner. Manufacturer.

### **1975 - 1977**

FUEL CRISIS INC. - New York, New York

Vice President of Marketing. Directed national marketing program.

### **1973 - 1975**

AMERICAN EXPRESS INVESTMENT MANAGEMENT CO – San Francisco, California

Securities Analyst/Portfolio Manager. Analyzed and made stock recommendations for six industries and managed part of a \$700 million mutual fund.

### **1972 - 1973**

DONALDSON LUFKIN & JENRETTE - New York, New York

Securities Analyst. Analyzed and made stock recommendations to the 100 largest financial institutions in the U.S.

Security Clearance Level - Secret

## **PROFESSIONAL ASSOCIATION AND LICENSE**

Member of the American Economic Association.

Member of the Western Economic Association.

Founding Member of the National Association of Forensic Economists.

Licensed life and disability agent. Broker of structured settlements.

## **CASE INVOLVEMENT (partial list)**

**ADAMS v. AMERICAN AIRLINES** - Retained as economic expert by the defense to analyze the economic loss to the plaintiff's family as a result of his death in the Chicago DC-10 accident.

## **CURRICULUM VITAE**

**PULEO v. CROCKER BANK** - Retained as economic expert by plaintiff to determine lost wages and fringe benefits as a result of an alleged wrongful termination.

**BELTZ TRAVEL SERVICE v. TRANS WORLD AIRLINES** - Retained as economic expert for defendant, analyzed plaintiff's losses and determined the firm's going concern value.

**JOCHIMS v. U.S.A.** - Retained as economic expert by plaintiff to determine lost wages and benefits as a result of alleged medical malpractice.

**VINYL PRODUCTS v. ARMSTRONG CORK** - Retained as economic expert by defense to determine the amount of lost business profits due to alleged product liability.

**THORNTON v. PAINE WEBER** - Retained as economic expert by plaintiff to determine economic loss from alleged wrongful manipulation of plaintiff's stock portfolio.

**LEE & PRASZKER v. WOODWARD-CLYDE** - Retained as economic expert by defendant to determine the amount of economic loss due to alleged slander by defendant.

**MORRIS v. JOHNS-MANVILLE** - Retained as economic expert by plaintiff to determine the lost economic support as result of a wrongful death.

**HECKERT v. HURST** - Retained as economic expert by plaintiff to quantify the loss due to alleged attorney malpractice in bankruptcy case.

**MGM GRAND HOTEL v. LLOYDS OF LONDON** - Retained as the economic expert by defendant to determine economic loss due to the death of eighty plaintiffs including foreign nationals.

## CURRICULUM VITAE

### PUBLICATIONS

"Structuring Settlements: A Negotiating Guide", New York Trial Lawyers Quarterly, 1983 Vol. 15, No. 3.

"Valuing Defined Benefit Pension Plans", American Journal of Trial Advocacy, Vol. 7, No. 1. Fall 1983.

"Negotiating Structured Settlements", American Bar Association Journal, May 1984., Vol. 70.

"The Economical Use of an Economist", Presented to the Contra Costa Trial Lawyers Association, November 1982.

"Negotiating Structured Settlements", California Trial Lawyers Association, January 1984.

"Structured Settlements Analyzed", San Diego Trial Bar News, October-December 1983, Vol. 6, No. 9 & 10.

Structured Settlements, New York Lawyers Co-operative Publishing Co., 1986.